Sabancı Executive MBA
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The Sabancı Executive MBA program has taken the best aspects of management education from around the world and built in aspects that fit the uniqueness of the Turkish context. Our goal is to enrich the program participants so that they create more value for their companies, their career development is faster and they gain the vision and capabilities necessary for top management. Our EMBA graduates have strong business fundamentals, they understand the environment, they are creative and results-oriented, they know how to manage people relations and are good team players. Based on our strategic partnership with MIT Sloan School of Management, the lectures on leadership and innovation with a two-week visit to MIT provides an extremely good opportunity for our students to widen their perspectives. In addition to the MIT trip, we joined EMBA Consortium, a network to increase global experience options. Whether you seek to move up in your current organization or to shift your career entirely, Sabancı Executive MBA program is the right choice for you.

Füsun Ülengin, PhD  
Dean, Sabancı School of Management

Join the Sabancı Executive MBA Community...

The MBA degree is a critical asset in today’s competitive global market. Istanbul has already become the “management center” for the region. Sabancı Executive MBA program focuses on developing leaders of Turkish and global organizations who can master the challenges of the 21st century.

Whether accelerating your existing career, or developing beyond your technical speciality, the Sabancı Executive MBA can be your catalyst into a more senior role, a new industry, function or geographic location, or your own business venture.

Strategic alliance with MIT Sloan School of Management has a strong impact on the program. With this collaboration, Sabancı School of Management is fast becoming a strong force in the broader region of Eastern Europe, the Middle East and Central Asia.

After having 17 years experience and being the candidate of the executive positions, I realized that I had to have an MBA degree which could prepare me to the upper positions. Unlike classical MBA programs, from the first day you feel that Sabancı Executive MBA program is going to change your way of looking to the cases. You feel the difference of the professors. They are really best in their class. They teach you not only the theories but also the practical applications in the real life which you need to have. My classmates, I call them my friends, are selective and distinguished professionals that are ready to add value to the classes that you cannot buy with money. Moreover, Sabancı University also provides us to have a fortnight visit to MIT Sloan School of Management which I believe is the most attractive part of the program. I feel lucky to be the member of Sabancı University EMBA program and also I’m proud of being the part of this superior class.

Selçuk Candaş, Executive MBA Class of 2015  
Denizbank, Deputy Head of Audit
Join an Executive MBA program ranked among the best by Financial Times
Get a master’s degree from a school that has globally known accreditation (AACSB)
Travel to MIT Sloan for a study trip with a focus on Leadership and Innovation
Choose one of seven countries to participate in an International Week on Global Business Innovation
Network with highly experienced classmates with an average of 11 years of work experience
Take classes with minimum interruption to your professional life only on Friday evenings and Saturdays
Rigorous courses taught by a top notch faculty
Meet and exchange ideas with industry and opinion leaders

Completing the program while working full time required much dedication and sacrifice. However I can clearly emphasize that the benefits outweighed all my sacrifices significantly.

Enis Amasyalı
Executive MBA Class of 2010
Position before Sabancı Executive MBA: Group Manager, Siemens
Position after Sabancı Executive MBA: Assistant General Manager (Investments), Borusan EnBW Energy
SABANCI EMBA at a GLANCE

- **6+** years of minimum experience
- **4** semesters 16 months – part time program for mid career professionals
- **Friday** evenings & **Saturday** – classes on every weekend
- **2** week-long study trip to MIT Sloan School of Management for Leadership and Innovation
- **2** different location options for Friday evening classes – Darphane or Tuzla

THE EXECUTIVE MBA PROGRAM

The Executive MBA at Sabancı University is a demanding part-time program for mid-career professionals with at least 6+ years of managerial experience. The Program provides a unique learning opportunity for practitioners without necessitating a break in their professional careers. The part-time nature of the program gives its participants the opportunity to reflect and work upon their past and current experiences, which enhances their learning.

The Executive Program operates in a setting where participants, in similar stages of their professional development but of varied educational and employment experiences work and learn cooperatively. Such diversity in participants enables learning opportunities unavailable in more conventional in-company programs. Strong ties develop amongst participants as they progress through this intensive experience. The value of such relationships lies not only in generating an amicable social environment and a positive climate for learning but also in extending these ties into the professional and personal lives of the participants.

Executive MBA Program further enriches this experience through the expertise of its distinctive faculty, composed of academics known nationally and internationally for their scholarly research, as well as experienced consultants and managers from industry.

The Executive MBA at Sabancı University has various built-in features both in terms of content and implementation to ensure that participants gain the most out of their engagement with the Program. The content of the Executive MBA has been designed to balance challenges inherent not only in the demands of the present-day and likely future conditions of the business world but also in the learning needs of participants.
AACSB ACCREDITATION

Sabancı School of Management has gained international recognition for its high quality of education from AACSB International - Association of Advance Collegiate Business Schools (USA).

AACSB accreditation ensures students that the business school is providing a top-quality education. It also ensures employers that AACSB-accredited business school graduates are ready to perform on day one. Additionally, AACSB accreditation provides many benefits to the faculty and staff at its accredited schools by attracting higher quality students, providing greater research opportunities, and allowing for global recognition.

Only 5% of the business schools are accredited by AACSB throughout the world.

Jerry Trapnell
Executive Vice President and Chief Accreditation Officer, AACSB International

FINANCIAL TIMES RANKINGS

Each year Financial Times releases its list of the world’s top 100 Executive MBA Programs. Sabancı Executive MBA program has been ranked in this prestigious list of Financial Times in 2014.

In order to be considered for the ranking, Executive MBA programs must meet a lot of strict criterias. The first of the most is that the schools must be accredited by globally known accreditation bodies. In 2014, 134 programs from 32 countries took part in the ranking process, including 17 offered jointly by more than one school.
EMBA CONSORTIUM for GLOBAL BUSINESS INNOVATION INTERNATIONAL WEEK

September 17-24, 2016

www.embaconsortium.org

Participants can choose to attend this International Week and select one of six venues that are available (see table)

<table>
<thead>
<tr>
<th>Partner Schools</th>
<th>Theme</th>
<th>Geography</th>
</tr>
</thead>
<tbody>
<tr>
<td>USB Cape Town, South Africa</td>
<td>Wine, Retail and Finance Industries</td>
<td>Africa</td>
</tr>
<tr>
<td>CQU Chongqing, China</td>
<td>Automotive Industry, Minerals and Natural Resources</td>
<td>China and East Asia</td>
</tr>
<tr>
<td>MIRBIS Moscow, Russia</td>
<td>Energy, Oil &amp; Gas, Natural Resources</td>
<td>Russia and E. Europe</td>
</tr>
<tr>
<td>ALMA Bologna, Italy</td>
<td>Luxury &amp; Fashion Industries, Mid-market Companies</td>
<td>Mediterranean &amp; W. Europe</td>
</tr>
<tr>
<td>FIU Miami, USA</td>
<td>Entrepreneurship, Health Care and Tourism Industries</td>
<td>North &amp; Latin America</td>
</tr>
<tr>
<td>COPPEAD Rio de Janerio, Brazil</td>
<td>Agribusiness and Natural Resources, Bottom of the Pyramid</td>
<td>South America &amp; MERCOSUR</td>
</tr>
<tr>
<td>CRANFIELD Cranfield, UK</td>
<td>Supply Chain &amp; Financial Services</td>
<td>Europe</td>
</tr>
</tbody>
</table>

We hope that this international week becomes another paradigm shifting experience for our participants after the MIT trip. Participation in this optional program offers a number of significant benefits to our Executive MBA students beyond those obtainable from a purely domestic offering. For example:

1. Students will enjoy a strong experiential element where they will profit from direct observation of a different business environment.
2. The international modules will contain graduate business level materials that emphasize a specific area of expertise, industrial focus, or geographic characteristics that each partner school brings to the consortium based on their own expertise.
3. You will gain from interaction with the best minds from industry, government, and academia in important countries in the global economy, as well as from an opportunity for learning from and networking with Executive MBA students from various nationalities in an intensive work and social environment.

Further information about the schools and the programs can be reached from the Consortium website. Students who would like to participate in the program will be able to choose and attend the program of their choice on an availability basis. The fee of this program is included in the tuition fee. However those who attend will pay for their own travel and accommodation expenses.
As part of the comprehensive strategic alliance agreement between Sabancı School of Management and MIT Sloan School of Management, Sabancı Executive MBA students attend an International Study Trip for two weeks at Boston, taking courses from MIT on leadership and innovation. The trip will also include visits to leading businesspeople and companies.

As a leading educational institution in an exciting and rapidly developing region, Sabancı University was an excellent choice for MIT Sloan’s first collaboration in Eastern Europe and the Middle East. We are honored to have the opportunity to engage with Sabancı’s outstanding faculty and students with the shared and mutually beneficial goal of transforming global management practice.

Prof. David Schmittlein
John C Head III Dean, MIT Sloan School of Management
MIT Sloan Program was a very interesting learning experience. The methodology of transferring knowledge and currency of managerial information were very satisfying. The organization and program were professionally planned and developed in an efficient way that I found a chance to learn the most current management skills. Especially visits to start-up labs in Boston area, broadened my sight to the power of individual actualization from Global perspective. MIT trip also provided the environment to strengthened the friendship bond within the class; going through an experience with successful friends from professional life, enhanced the outcomes of the program.

Berkay Kardeş
Executive MBA Class of 2014
Marketing Manager, AKZO NOBEL

The professional network established as a result of participating in Sabancı Executive MBA program has been invaluable in developing my career. From great professors to specially selected fellow students from diverse backgrounds combined with the MIT module, it was the best possible learning experience. By using the concepts and skills in Leadership and Innovation courses in MIT, I had the chance to improve my leadership skills and my team’s efficiency. I would recommend Sabancı Executive MBA to anyone seeking a step up in their career prospects in addition to gain a substantial business networks.

Emrah Özdemir
Executive MBA Class of 2013
Position before Sabancı Executive MBA: Key Account Manager, Türk Henkel
Position after Sabancı Executive MBA: Sales Manager, Türk Henkel

The quality of education throughout the program was beyond words. Intensely concentrating on courses of Leadership and Innovation for two weeks with MIT quality was a unique privilege. The program was directed more to my personal leadership skills and contributed a lot to my personal growth.

Tuğba Akgün Konuş
Executive MBA Class of 2012
Position before Sabancı Executive MBA: Senior Auditor, Citibank Turkey
Position after Sabancı Executive MBA: Head of Audit, Bank of America Merrill Lynch
The content of the Executive MBA has been designed to balance challenges inherent not only in the demands of the business world but also in the learning needs of participants. In more specific terms, the design of the program accommodates at least three such sets of pressures and demands, at once conflicting yet complementary.

**LEARNING OUTCOMES**

Graduates will be…

- able to identify & diagnose global and local business threats and opportunities
- able to assess business performance
- able to identify & justify strategies
- capable of open-minded inquiry and analytical decision-making
- good communicators
- effective leaders

The content of the Executive MBA has been designed to balance challenges inherent not only in the demands of the business world but also in the learning needs of participants. In more specific terms, the design of the program accommodates at least three such sets of pressures and demands, at once conflicting yet complementary.
The content of managerial learning involves the dual needs of developing an integrative view versus enhancing expertise in functional areas of business. The development of an integrative view and an appreciation of the whole emerge from an adequate understanding of not only one’s specialty but also of other business activities.

Sabancı Executive MBA program has a generalist slant, emphasizing the development of awareness and a grasp of fundamentals. The design of the Program, however, also allows considerable time for the development of specialized expertise. In this respect, our program distinguishes itself from other programs.

All of this happens in and is mediated by a “local” context. There is therefore a need to better appreciate the “local”: understanding how business is constructed and operates in Turkey; developing, greater sensitivity to the role and impact of the “local”, with its cultural and institutional features, in the processes of globalization. Sabancı Executive MBA acknowledges the issues engendered by the dual forces of globalization and localization.

Another duality in managerial learning involves what is often posed as a confrontation between “theory” and “practice”. A central tenet of the Sabancı University Executive MBA is to view this alleged dichotomy as synergistic rather than conflicting: the program is clearly concerned with and actively interested in the world of practice but possesses a strong theoretical component as well.

**Challenge 1: The “Global” and the “Local”**

There is a greater recognition that the competition in the business world is becoming increasingly global, leading to new forms of cooperative arrangements among business firms.

All of this happens in and is mediated by a “local” context. There is therefore a need to better appreciate the “local”: understanding how business is constructed and operates in Turkey; developing, greater sensitivity to the role and impact of the “local”, with its cultural and institutional features, in the processes of globalization. Sabancı Executive MBA acknowledges the issues engendered by the dual forces of globalization and localization.

**Challenge 2: Integrative and Functional Emphasis**

The content of managerial learning involves the dual needs of developing an integrative view versus enhancing expertise in functional areas of business. The development of an integrative view and an appreciation of the whole emerge from an adequate understanding of not only one's specialty but also of other business activities.

Sabancı Executive MBA program has a generalist slant, emphasizing the development of awareness and a grasp of fundamentals. The design of the Program, however, also allows considerable time for the development of specialized expertise. In this respect, our program distinguishes itself from other programs.

**Challenge 3: Theory and Practice**

Another duality in managerial learning involves what is often posed as a confrontation between “theory” and “practice”.

A central tenet of the Sabancı University Executive MBA is to view this alleged dichotomy as synergistic rather than conflicting: the program is clearly concerned with and actively interested in the world of practice but possesses a strong theoretical component as well.

*The recent push towards transparency, accountability and business ethics is increasingly demanding legal counsels’ participation and guidance in top management decisions. Sabancı University Executive MBA Program, by helping me develop the necessary competencies, contributed immensely to my professional growth.*

*As the best personal investment I have made, I recommend Sabancı University Executive MBA Program to all legal counsels.*

**Beste Aygün**, Executive MBA Class of 2012
Legal Affairs Manager, Nestlé Turkey
The LEARNING ENVIRONMENT

Learning opportunities generated by the Executive MBA program go far beyond the class sessions. The design and the implementation of the Executive MBA take the part-time nature of the Program as an asset and consider participants’ engagement with the Executive MBA and their daily work responsibilities as complementary learning opportunities.

Fundamentally, the program aims to create an environment where formal input through readings and lectures are integrated with platforms in which participants can learn from their own practices and those of other fellow participants. Most courses use case-studies to bring real-life issues into the classroom, require students to apply their knowledge in novel situations, facilitate learning through team-work, and improve communication skills.

LEARNING from PRACTITIONERS

One of Sabancı University’s underlying tenets is to be “practice oriented” and nowhere is this principle taken more seriously than in the School of Management.

Leadership Seminars are held bi-monthly and even more every term and they feature in depth presentations by visiting top executives. Our goal is to invite not just successful executives to these sessions, but those whom we call reflective practitioners, managers who have taken time to reflect on their successes and failures, and have derived lessons from their experiences.

<table>
<thead>
<tr>
<th>A Selection of Leadership Seminars Speakers</th>
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<tbody>
<tr>
<td>Neriman Ülsever</td>
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<tr>
<td>Şevkinaz Alemdar</td>
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<tr>
<td>Steven Young</td>
</tr>
<tr>
<td>Temel Aksoy</td>
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<tr>
<td>Burak Ertaş</td>
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<tr>
<td>Abdullah Orkun Kaya</td>
</tr>
<tr>
<td>Ömer &amp; Haldun Dormen</td>
</tr>
<tr>
<td>Akin Öngör</td>
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<tr>
<td>Bekir Ağirdir</td>
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<tr>
<td>Nezih Barut</td>
</tr>
<tr>
<td>Roueida Hobeika MATIN</td>
</tr>
<tr>
<td>Hakan Bayman</td>
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<tr>
<td>Emin Hitay</td>
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</tbody>
</table>
EXECUTIVE MBA PROGRAM STRUCTURE

EMBA Program starts with a week-long orientation program. There are two main objectives of the orientation program. Firstly, a set of activities are designed to kick-start team-building activities. This helps students start working with their teams effectively, as soon as the academic program starts. Secondly, students are provided practical information regarding the University, School of Management and support and services available for them. All students are expected to attend the orientation. There is also a core course in the orientation program that enables all students to start immediately to their new program.

The academic program is divided into 4 four-month long semesters.

The first two semesters concentrate on the development of the academic foundation. Moderately theoretical courses that are designed to develop analytical and business skills and knowledge are provided.

The third semester serves two important purposes: on the one hand, through a selection of elective courses, students develop more in-depth knowledge in certain management topics and on the other, take one core course to gain knowledge and skills necessary to lead and run an entire organization.

The last semester is devoted to leadership issues. Global and Local Business Context discusses topics that are necessary for leaders to understand the socio-economic system within which their companies operate.

List of Required Courses

- Marketing Management
- Business Research and Statistics
- Micro-economics
- Macro-economics
- Financial Reporting
- Managerial Accounting
- Organizational Behavior and Leadership
- Global and Local Business Context
- Business Ethics
- Managerial Finance
- Operations Management
- Strategic Management
- Business Simulation
Sabancı Executive MBA combines a strong foundation in management skills with the flexibility to address participants’ specific needs and interests. The following list indicates the range of electives that have been offered and selected previously.

**CHOICE of ELECTIVES**

By its experienced staff and modern way of education which tries to improve itself every year, Sabancı is among the best options to have an education like this even on a European scale. Selection of participants (that is what they call Executive MBA students in Sabancı) is really great and creates an environment that adds experience on to theoretical knowledge. Once, we calculated the total experience in the class of 2009 and it turned out to be close to 300 years. This really means a lot, because you share experience in the classroom and during group working sessions.

Murat Aşık, MD  
Executive MBA Class of 2009  
**Position before Sabancı Executive MBA:** External Affairs Director, MSD Turkey  
**Position after Sabancı Executive MBA:** Healthcare Policy Director, Eastern Europe, Middle East & Africa (EEMEA), MSD Turkey

It was an incredible experience to participate in Executive MBA program at Sabancı University not only because of spending 16 months with excellent faculty members, or attending an intensive leadership program in MIT Sloan or participating in Executive MBA Consortium, but also getting an eye-opening vision with invaluable experience sharing in the classes and through networking opportunities.

Mustafa Uyar  
Executive MBA Class of 2013  
Country Manager, Logitech

**MANAGEMENT, STRATEGY and ORGANIZATION**

Negotiation Skills for Executives  
Entrepreneurship  
Leadership and Meaning Management  
Creating and Managing an Innovation Ecosystem  
Venture Capital  
Business and Society

**MARKETING**

International Marketing Strategy  
Pricing and Revenue Management  
Consumer Behavior  
Retail Management

**FINANCE and ACCOUNTING**

Investments & Portfolio Management  
International Finance  
Financial Markets and Instruments  
Applied Corporate Finance  
MNCs and Global Trade

**OPERATIONS MANAGEMENT and INFORMATION SYSTEMS**

Operations Simulation  
Supply Chain Management  
Business Intelligence for Managers
**PROGRAM SCHEDULE**

The schedule of the Executive MBA Program is designed with the following objectives:

- Minimum disruption to work
- Sufficient time for networking and teamwork on campus
- A pace that supports getting the most out of the program

To meet these objectives the program is designed around four four-month long semesters. In the first three semesters the classes take place on Friday evenings and during the day on Saturdays. In the fourth and last semester classes take place only on Saturdays. At the end of their second semester, participants spend two full weeks in Boston, Massachusetts and attend classes on Leadership, Organizational Change, Entrepreneurship and Innovation taught by the faculty of MIT Sloan Management School as part of their Organizational Behavior & Leadership course.

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Semester 2</th>
<th>Semester 3</th>
<th>Semester 4</th>
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<tbody>
<tr>
<td>Months</td>
<td>Aug-Dec</td>
<td>Dec-Apr</td>
<td>May-Aug</td>
</tr>
<tr>
<td>Weeks</td>
<td>15 weeks</td>
<td>16 weeks</td>
<td>16 weeks</td>
</tr>
<tr>
<td>Hours</td>
<td>Fri 3 hours + Sat 6 hours</td>
<td>Fri 3 hours + Sat 6 hours</td>
<td>Fri 3 hours + Sat 6 hours</td>
</tr>
<tr>
<td>Contact Hours</td>
<td>126</td>
<td>168</td>
<td>126</td>
</tr>
<tr>
<td>MIT Module</td>
<td>2 weeks Mon-Fri: 6 hours/day</td>
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</tbody>
</table>
A GLANCE OF CLASS OF 2015

15th Sabancı Executive MBA class
68 professional managers
50 different companies
12 different industries
11 average years of work experience
35 average age
22% women
24% advanced degrees
26% director level and above
54% Engineering background

INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>%</th>
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<tbody>
<tr>
<td>Manufacturing</td>
<td>39</td>
</tr>
<tr>
<td>Banking</td>
<td>28</td>
</tr>
<tr>
<td>Telecom</td>
<td>7</td>
</tr>
<tr>
<td>Consultancy</td>
<td>4</td>
</tr>
<tr>
<td>Automotive</td>
<td>4</td>
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<tr>
<td>FMCG</td>
<td>4</td>
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<tr>
<td>Pharmaceutical</td>
<td>3</td>
</tr>
<tr>
<td>Construction</td>
<td>3</td>
</tr>
<tr>
<td>Technology</td>
<td>3</td>
</tr>
<tr>
<td>Healthcare</td>
<td>1</td>
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<tr>
<td>Web</td>
<td>1</td>
</tr>
<tr>
<td>Energy</td>
<td>1</td>
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</tbody>
</table>

Executive MBA in Sabancı University gives me a bright new way in my professional career. As a person with an engineering background and around 7 years of management experience, Sabancı Executive MBA provided me an environment where I extend my network and knowledge. A focused and very well balanced curriculum in finance, accounting, management, strategy and innovation with customizable electives were the benefits I could get from the program. I feel confident to take the next step in my career and honored to be a member of Sabancı Executive MBA Alumni.

Cengizhan Bilgin, Executive MBA Class of 2013
R&D Chief, Anadolu Isuzu
ADMISSION REQUIREMENTS

Applicants to the Executive MBA Program should have a bachelor’s degree and full-time work experience of at least 6+ years (applicants with managerial experience are preferred).

Candidates who are committed to their personal development and willing to invest to invest 16 months in the Program are preferred.

The application process starts with filling out the online application form that can be accessed through our website (http://som.sabanciuniv.edu/emba). All candidates are required to come to the campus for a personal interview. Detailed application requirements can be found on our website.

We recommend that all applicants attend our information sessions, visit our campus to observe classes and meet current students, if at all possible.

TUITION and FEES

The cost for the Executive MBA Program is subject to change each year. Tuition and fees are announced through our website. Although some employers cover all or part of the cost of a participant’s Executive MBA education, some participants pay the fees without a corporate sponsor.

The tuition fee is payable in installments at the beginning of each term. The fee covers:

- Textbooks and other educational materials
- Study Trip to MIT Sloan at Boston for two weeks (travel & accommodation)
- Parking permit
- Meals
- Refreshments during breaks
- Health insurance

Do you have a question about the SOM Executive MBA Program or admission process?

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Tuzla, Istanbul, 34956
Phone: +90-216-483 9734
Fax: +90-216-483 9699
Email: oktayd@sabanciuniv.edu

Contact us: **Neyir ÖZDEMİR**
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Tuzla, Istanbul, 34956
Phone: +90-216-483 9743
Fax: +90-216-483 9699
Email: nozdemir@sabanciuniv.edu
ACCOUNTING and FINANCE

Özgür Demirtaş
Ph.D., Boston College, USA

Erol Balkan
Network Faculty - State University of New York
Ph.D., State University of New York at Binghamton, USA

John Goodwin
Ph.D., La Trobe University, Australia
Areas of Interest: Market based accounting research, Corporate governance.

Ulf Nilsson
Ph.D., Jonkoping International Business School, Sweden
Areas of Interest: Managerial Accounting for Supply Chain Management, Open Book Strategies, Inter-organizational Forms of Target Costing, Value Engineering, Kaizen, Total Cost of Ownership.

MARKETING

Onur Bodur - Network Faculty - Concordia University, Canada
Ph.D., Virginia Tech, USA
Areas of Interest: Consumer Decision Making, Consumer Responses to Price & Price Information, Evolution of Preferences in Individual and Joint Consumer Decisions, Self Control in Consumption.

Cüneyt Evirgen
Ph.D., Michigan State University, USA
Areas of Interest: International Marketing, Brand Management, Collaborative Ventures, Sponsorship Management and Sponsorship Measurement Research, Retailing.

Cenk Koçaş
Ph.D., Purdue University, USA

Attila Yaprak - Network Faculty - Wayne State University
Ph.D., Georgia State University, USA
MANAGEMENT, STRATEGY and ORGANIZATION

Mahmut Bayazıt
Ph.D., Cornell University, USA
Areas of Interest: Organizational Behavior, Leadership, Employment Relations, Strategic Human Resources Management.

Noam Ebner – Network Faculty -Creighton University, USA
LL.B., Hebrew University, Israel
Areas of Interest: Conflict Resolution, Negotiation Skills, Mediation Practice, International Conflicts.

Betül Gemalmaz – Practice Faculty
M.Sc., University of Hull, UK
Areas of Interest: Project Management, Coaching/Mentoring.

Özgecan Koçak
Ph.D., Stanford University, USA
Areas of Interest: Organization Theory, Sociology of Markets.

Ahmet Öncü
Ph.D., University of Alberta, Canada
Areas of Interest: Sociology of Organizations, Political Economy, Social Theory.

OPERATIONS MANAGEMENT and INFORMATION SYSTEMS

Can Akkan
Ph.D., Cornell University, USA
Areas of Interest: Design, planning and Control of Discrete Parts Manufacturing Systems, Production Scheduling, Project Scheduling.

Tevhide Altekin
Ph.D., Middle East Technical University, Turkey
Areas of Interest: Operations management, Assembly/disassembly line design, Planning of production and remanufacturing systems, Mathematical programming, Metaheuristics.

Abdullah Daşçı
Ph.D., McGill University, Canada
Areas of Interest: Location theory, supply chain management, and pricing and revenue management.

Çağrı Haksöz
Ph.D., New York University, USA
Areas of Interest: Supply Chain Risk Management, Design and Management of Procurement Contracts, Real Options, Operational Risk Management, Intelligent Demand Forecasting, Decision Making under Uncertainty.
SPORTS FACILITIES
Sabancı campus has a multi-purpose sports hall which includes a basketball/volleyball court, squash courts, a cardio-fitness gym, two aerobics rooms, table-tennis and a climbing wall. Sports instructors are available to provide expertise. Courses are offered on Pilates, Yoga, Bosu, Aerobic sand Tae-bo, tennis, kick boxing, power ball and Aikido.

INFORMATION CENTER (IC)
Participants have the chance to access information and knowledge they need in their jobs through a world class collection of books, e-books, multimedia resources, print and electronic journals and online databases. These propriety databases include management and business specific ones such as Ebsco-Host and ISI Emerging Markets database.

DINING
The University Center has a main dining hall with a seating capacity of 900, as well as private dining rooms for special occasions and a fast-food cafe. Additional cafes are located in the dormitory area, academic buildings and on the lake. Further more there are vending machines in the dorms and academic buildings.

UNIVERSITY CENTER
Besides the dining hall and the café, the University Center has a conference/cinema hall, student clubrooms, multi purpose study rooms, a bank branch, a bookstore and a small market.

HEALTH CENTER AND PRIVATE HEALTH INSURANCE
Students enrolled in degree programs have access to the health services offered by the University. A doctor and a nurse are on staff, with an ambulance service, available 24 hours a day, 7 days a week. In addition students enrolled at the University receive a comprehensive Ak Hayat Health Insurance, the premiums of which are being undertaken by the University.
TRANSPORTATION

Sabancı University is located 40 km from the center of İstanbul. The main entrance to the University can be reached by taking the E6, Trans-European Motorway (TEM) and the Bayramoğlu-Şekerpınar exit. After the toll-booths, the Şekerpınar exit leads to the Sabancı University sign posts and the university campus.

Regular shuttle services are provided between Istanbul and the campus. The departure and termination points from the City are Taksim and Kadıköy. For further information regarding the transportation schedule, please refer to our website.

SABANCI UNIVERSITY PERFORMING ARTS CENTER

Make time for arts

The Sabancı University Performing Arts Center aims to contribute to the rich cultural life of Istanbul, particularly to the city’s Anatolian side, and provide cultural services to the University’s students, staff, and all art appreciators in the region. The Center’s goal is to become a prestigious performing arts center renowned for its quality. The Center has a world-class acoustic design making it an ideal venue for art performances such as operas, theater plays and concerts. In a typical week, the center offers three different events enhancing the quality of life of the entire community.
Every effort is made to ensure that this brochure is current and accurate. The Sabancı School of Management reserves the right to make changes at any time in its programs, policies, practices, requirements, instructions, or any other matters cited in this brochure.
Sabancı Executive MBA

...COMMITTED TO YOUR PERSONAL GROWTH

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